

Institute Name	INTERNATIONAL MANAGEMENT INSTITUTE, KOLKATA
India Ranking 2018	
Discipline	MANAGEMENT

Parameter	Consultancy Projects						Total
	S.No.	Financial Year	Name of faculty (Chief Consultant)	Client Organization	Title of Consultancy of project	Amount received (in Rupees)	
1	2016-17	Sarojakshya Chatterjee	Oxford university Press	Leveraging Management principles for Senior Executives.	₹ 189,000	One Lakh Eighty Nine Thousand	20425341
		Sarojakshya Chatterjee	GRSE LTD	Towards the Next Orbit	₹ 4,031,685	Forty Lakh Thirty One Thousand Six Hundred And Eighty Five	
		Sarojakshya Chatterjee	Axis Bank	Capacity building for New Recruits	₹ 11,163,988	One Crore Eleven Lakh Sixty Three Thousand Nine Hundred And Eighty Eighty	
		Sarojakshya Chatterjee	CESC	Buliding & developing high performance team	₹ 375,900	Three Lakhs Seventy Five Thousand Nine Hundred	
		Sarojakshya Chatterjee	PCBL	Developing managerial capacity of PCBL executives	₹ 2,264,991	Twenty Two Lakhs Sixty Four Thousand Nine Hundred And Nintey One	
		Sarojakshya Chatterjee	UCO bank, Allahabad Bank, Bhartiya Mahila Bank, SBI.	Developing Enquiry Techniques for Middle & Senior level Executives	₹ 708,183	Seven Lakhs Eighty Thousand One Hundred And Eighty Three	
		Sarojakshya Chatterjee	Coal india,Hindustan Steelworks Corporation Ltd, Geological Survey of India, MSTC Ltd., Ordinance Factory Board.	Developing e- procurement techniques.	₹ 596,947	Five Lakhs Ninety Six Thousand Nine Hundred And Forty Seven	
		Sarojakshya Chatterjee	LIC OF India	Enhancing Managerial Skill for Competetive Advantages.	₹ 497,700	Four Lakhs Ninety Seven Thousand Seven Hundred	
2	2015-16	1. Tirthankar Nag	UNEP, Denmark	Study on High Impact Opportunities for Energy Efficiency in India	1216022	Twelve Lakhs Sixteen Thousand Twenty Two	17581138
		2. S. Chatterjee	LIC of India	Creating a winning branch	1007190	Ten lakh seven thousand one hundred and ninety	
		3. S. Chatterjee	LIC of India	Enhancing Managerial Skill for Competetive Advantages	843030	Eight lakh forty three thousand thirty	
		4. S. Chatterjee	LIC of India	Enhancing Managerial Skill for Competetive Advantages	937080	Nine Lakh thirty seven thousand eighty	
		5. S. Chatterjee	LIC of India	Enhancing Managerial Skill for Competetive Advantages	970388	Nine Lakh seventy thousand three hundred and eighty eight	
		6. R. Chattopadhyay	CESC	Building and developing high performance team	446550	Four lakh forty six thousand five hundred and fifty	
		7. S. Chatterjee	GRSE Ltd.	Towards the Next Orbit	2556636	Twenty five lakh fifty six thousand six hundred thirty six only	
		8. S. Chatterjee	Axis Bank	Capacity Bulding for New Recruits	9604242	Ninety six lakh four thousand forty two only	
3	2014-15	1. Paramita Mukherjee	Statkraft, New Delhi	Forecasting Electricity Prices in India	1800000	Eighteen Lakhs only	1800000
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		3					